

Utahpluse.com  
April 28, 2009

## Falcon Hill Sub-Contractors Outreach Attracts Over 160 Interested Suppliers

State Government Program helps Utah small business obtain valuable contracts

The Davis Conference center was filled with representatives from over 160 small Utah businesses who had gathered to learn about the Falcon Hill National Aerospace Research Park which is to be located on 550 acres of Hill Air Force Base land along Interstate 15.

The Governor's Office of Economic Development through its Procurement Technical Assistance Center (PTAC) asked Sunset Ridge Development Partners, LLC (the Developer of Falcon Hill - made up of The Woodbury Corporation and Hunt-Hill Development LLC) & their General Contractor R&O Construction, to hire as many Utah based subcontractors as possible for the project. To this end the procurement team and the contractors organized the event today.

"This business outreach event is the largest single contracting event of its kind ever held by the procurement assistance team. The team's efforts to assist Utah small business gain government and military contracts has brought millions of dollars of business and thousands of jobs to Utah workers over the past several years. This project alone will generate work for the next several decades," said Fred Lange, PTAC Director.

Falcon Hill will attract aerospace defense and other high technology entities from across the country and create hundreds of new high-paying jobs for Utah citizens. The project aligns perfectly with the GOED aviation and aerospace economic cluster efforts and will enhance Hill AFB missions and capabilities.

In an economy where commercial construction work has decreased substantially, this project creates new work for small business firms, as well as retaining and creating new jobs. Working together with the procurement team, the Falcon Hill project provides subcontracting opportunities and the chance for those vendors to get "performance" experience working on a Department of Defense project which is important in obtaining additional government contracting opportunities.